



OFFICES:

VALENZUELA

75 J.P. Rizal St. Arty Subd.
Valenzuela City
Tel. No. 292-5374 / 291-5559

SHAW BOULEVARD

3F Starmall EDSA cor.
Shaw Blvd., Mandaluyong City
Tel. No. 725-6457 / 725-6497

BALINTAWAK

1112 EDSA Balintawak
Quezon City
Tel. No. 330-3506 / 330-3802

TAFT

1820 RLR Bldg. Taft Avenue Manila
Tel. No. 524-1592

DIRECT SALES

LEVEL I

SALES CONSULTANT (S.C.)

REQUIREMENTS

1. Purchase Registration Kit.
2. Submit Registration Cards duly accomplished within supporting documents required (I.D., Picture, Proof of Residency and Valid I.D.)
3. Attend Dealership Training and Product Orientation.
4. Can post Cash Bond.
5. Open Checking Account for post dated check (PDC) payment for credit purchase.

BENEFITS

1. 20% basic discount, plus 6% additional discount on net amount for cash purchase.
2. Eligible for sales promo exclusively designed for S.C.
3. Can Sponsor new S.C.
4. Credit Line is 1:2 ratio of cash bond.
5. Credit term of 21 days with PDC.

MAINTENANCE REQUIREMENTS

At least P500.00 net monthly

LEVEL II

MANAGING EXECUTIVE (M.E.)

REQUIREMENTS

1. Must be a registered S.C.
2. Must submit duly filled-up candidacy from before the 1st working day of candidacy month.
3. Must have a minimum of active S.C.s during candidacy month.
4. Can post Cash Bond.
5. Open a Checking Account for post dated check (PDC) payment for credit purchases.
6. Must have a net group paid in sales of P30,000.00 within two (2) months or less.

BENEFITS

1. 20% basic discounts
 - 20% / 6% for cash purchase
 - 20% / 3% for 45 days PDC
2. Eligible for sales promo exclusively designed for M.E's.
3. Sponsoring bonus of 1% on the volume of each sponsored M.E.
4. A term of 30days.
5. Credit line is 1:2 ratio of cash bond.
6. Commission based on monthly net group sales.

MAINTENANCE REQUIREMENTS

1. A paid net group sales of Fifteen Thousand Pesos (P15,000.00) and Five (5) active S.C.s monthly.
2. A personal net paid in sales of Five Thousand Pesos (P5,000.00) per month.
3. Failure to meet sales maintenance requirements of Fifteen Thousand Pesos (P15,000.00) for Four (4) consecutive months will mean reversion to S.C.

MANAGING EXECUTIVE REBATE STRUCTURE:

Group Paid In Sales	All Products
P 5,001.00 - P 10,000.00	4%
P10,001.00 - P 15,000.00	6%
P15,001.00 - P 20,000.00	8%
P20,001.00 - P25,000.00	10%
P25,001.00 ABOVE	12%

INDEPENDENT BUSINESS ENTREPRENEUR



REQUIREMENTS

1. Must be 3 months active M.E.
2. Must signify his/her intention to qualify for I.B.E Position.
3. Must submit a written recommendation for a credit Clearance from sponsoring M.E or I.B.E. Must Undergo interview with Sales & Operations Manager.
4. Must have a minimum of 8 full pledged personal M.E.'s not later than the final month of candidacy (active M.E must have at least P15,000.00 group paid in sales).
5. Candidacy Requirement – Must generate a cumulative group paid in sales of Five Hundred Thousand (P500,000.00) in 6 months. Fast Track – Must generate a cumulative group paid in sales of Three Hundred Thousand (P300,000.00) in 3 months.
6. Group paid in sales must not fall below P100,000.00 in any month in candidacy.
7. Must be able to post a cash bond minimum of P25,000.00 to be given a 1:2 ratio credit line.

BENEFITS

1. 20% basic discount
 - 20% / 6% for cash purchase
 - 20% / 3% for 45 days PDC
2. Eligible for sales promo exclusively designed for I.B.E.
3. Break-away bonus of 2% for personally promoted out I.B.E.
4. Credit term of 40 days PDC check.

I.B.E REBATE STRUCTURE

Group Paid In Sales	All Products
P 30,001.00 - P 40,000.00	5%
P 40,0001.00 - P 50,000.00	6%
P 50,001.00 - P 100,000.00	7%
P100,001.00 ABOVE	8%

COMMISSION

1. Commission releasing will be every 10th day of the following month.
2. Commission below One Thousand Pesos (P1,000.00) will be given in cash while those above P1,000.00 will be in check form.
3. Commission will be released to subject dealer only, authorization and identification cards will be required if a representative has to make a claim.
4. The company reserves the right to withhold commission of dealers with overdue account until full settlement of overdue accounts is effected.

MAINTENANCE REQUIREMENTS

1. Must have a group paid in sales of P100,000.00 monthly.
2. Failure to meet maintenance requirements for four (4) consecutive months will mean reversion to M.E. status. Reverted I.B.E will be re-linked to mother I.B.E. Reversion means forfeiture of I.B.E benefits.
3. Breakaway bonus will be earned by maintaining I.B.E's only.

IN CASE OF DEFAULT PAYMENT

Issuance of Check which subsequent bounced or dishonored.

PENALTIES

1. The dealer shall not allowed to purchase in credit or cash unless the bouncing check is replaced in cash.
2. The amount of dishonored check is non-commissionable and non-eligible for promo purchases if not paid within a week.
3. All commission checks and promo items releasing will be held temporarily until overdue account is settled fully.
4. Penalties will be imposed on overdue accounts are as follows:
 - a. 2% for more than 7 days but not less than 15 days.
 - b. 5% for more than 20 days but less than 45 days.
5. For overdue accounts more than 45 days and for habitual issuance of bounced checks the following measures will be apply:
 - a. Forfeiture of promo items and incentives
 - b. Subject to penalties & interests
 - c. Offset of cash bond/commission
 - d. Termination of dealership
 - e. Legal Action